<p>| | |</p>
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>1.</td>
<td>Bilfinger Group</td>
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<td>2.</td>
<td>Bilfinger IS Czech – Member of Bilfinger Group</td>
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<td>3.</td>
<td>History</td>
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<td>4.</td>
<td>Core Activities</td>
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<td>5.</td>
<td>Certificates</td>
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<td>6.</td>
<td>Company Output Volume and Staff Development</td>
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<td>7.</td>
<td>HSEQ</td>
</tr>
<tr>
<td>8.</td>
<td>Significant Customers</td>
</tr>
</tbody>
</table>
OUR AMBITION

We engineer and deliver process plant performance

WHERE TO PLAY

2 SERVICE LINES
- E&T – Engineering & Technologies
- MMO – Maintenance, Modifications & Operations

4 REGIONS
- Continental Europe
  - Northwest Europe
  - North America
  - Middle East

6 INDUSTRIES
- Chemicals & Petrochemicals
- Energy & Utilities
- Oil & Gas
- Pharma & Biopharma
- Metallurgy
- Cement

HOW TO WIN

People & Culture
Customer & Innovation
Organization & Structures
Financials
### Region: Continental Europe

<table>
<thead>
<tr>
<th>Company Name</th>
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<tbody>
<tr>
<td>Bilfinger Maintenance GmbH</td>
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<tr>
<td>Bilfinger Arnholdt GmbH</td>
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<tr>
<td>Bilfinger OKI Isoliertechnik GmbH</td>
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<tr>
<td>Bilfinger Chemserv GmbH</td>
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<td>Bilfinger Personalmanagement GmbH</td>
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<tr>
<td>Bilfinger Industrial Services Schweiz AG</td>
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<tr>
<td>Bilfinger Industrial Services Norway AS</td>
</tr>
<tr>
<td>Bilfinger Industrial Services Sweden AB</td>
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<tr>
<td>Bilfinger Industrial Services Finland Oy</td>
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<tr>
<td>Bilfinger Industrial Services Polska Sp.z.o.o.</td>
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<tr>
<td>Multiserwis Sp.z.o.o.</td>
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<tr>
<td><strong>Bilfinger Industrial Services Czech s.r.o.</strong></td>
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<tr>
<td><strong>Bilfinger Slovensko s.r.o. (managed by Bilfinger IS Czech)</strong></td>
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<tr>
<td>Euromont a.s.</td>
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<tr>
<td>Bilfinger Industrial Services Spain S.A.</td>
</tr>
<tr>
<td>Bilfinger Industrial Services Prefal</td>
</tr>
</tbody>
</table>
Bilfinger IS Czech s.r.o.
Member of Bilfinger Group - History
HISTORY

29.11.2016  Management responsibility for Bilfinger Slovensko s.r.o.

05.03.2013  Change of company name to Bilfinger IS Czech s.r.o.

2013       Change of parent company name to BILFINGER SE

2011       Merge of subsidiaries CHEMOPETROL CHEMBUILD s.r.o., SI UNIMONTEX s.r.o. and BIS Engineering s.r.o. to BIS Czech s.r.o.

2009       The sole shareholder becomes BIS GmbH

01.05.2007  100% Integration into BIS Group (former R&M Group) – change of name to BIS Czech s.r.o.

2006       Acquisition of SI UNIMONTEX

2002       Integration into R&M Group – change of name to R&M UNIMONTEX s.r.o.

2001       Acquisition of MONTPETROL

1999       Acquisition of BRAMZ and CHEMBUILD

1994 – 1997 Acquisition of MONTECH and NOVITAS

1993       Establishment of UNIMONTEX s.r.o.
Bilfinger Industrial Services Czech s.r.o.

EXECUTIVE OFFICERS

Jan Šlapal
CEO

Jan Šlapal
Sales Director

Sales

Engineering

Procurement

Dalibor Petrů
CFO

Finance

Controlling

HR

Training Centre

Welding School

Bilfinger SE – 100% SHAREHOLDER

Division Directors
Assembly & Erection

Rotating Equipment

Scaffolding

Insulation & Paintings

Division Pardubice

Division Štúrovo, SK

Division Service

HSE

Quality

Technical Director

Project Management

NDT

Fabrication

Maintenance I

Maintenance II
CORE ACTIVITIES

COMPLEX MACHINERY MAINTENANCE OF TECHNOLOGICAL UNITS AND EQUIPMENT
Own engineering, scheduling, documentation, reports, NDT, technical acceptance inspections, work safety, invoicing, SAP

FABRICATION
Designs and fabrication of special pressure vessels, heat exchangers, condensers and evaporators

ASSEMBLY & ERECTION
Complex erection of technological units, pipeline systems (pressure and non-pressure parts), secondary steel structures including pipeline supports, turn-key project management

ROTATING EQUIPMENT
Repairs of pumps, piston compressors, ventilators, fans and blowers, turbo-compressors, steam turbines, gearboxes

INSULATION & PAINTING
Heat and cold insulation of technological equipment and distribution systems, acoustic insulation, turbine enclosures, jacketing and facades, production of prefabricated profiles, painting of steel structures, surface treatment (blasting)

SCAFFOLDING
Designs of scaffolding including static calculation, erection and dismantling (system scaffolding LAYHER ALLROUND)
### COMPLEX MACHINERY MAINTENANCE OF TECHNOLOGICAL UNITS AND EQUIPMENT

<table>
<thead>
<tr>
<th>Equipment</th>
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</thead>
<tbody>
<tr>
<td>Furnace systems in Steam Cracker Units</td>
</tr>
<tr>
<td>Boilers from 4 to 96 MW</td>
</tr>
<tr>
<td>Pipeline Systems</td>
</tr>
<tr>
<td>Steam Turbines</td>
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<tr>
<td>Piston and rotating machines</td>
</tr>
<tr>
<td>Valves</td>
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</tbody>
</table>
SPECIALIZED IN FABRICATION AND REPAIRS OF PRESSURE AND NON-PRESSURE VESSELS, HEAT EXCHANGERS, TANKS, BOILERS AND OTHER VESSELS WITH MAXIMUM RESPECT TO CUSTOMER REQUIREMENTS

- Design and production of special pressure vessels and equipment
- Design and production of heat exchangers, condensers and evaporators
- Design and production of special spare parts for machines and equipment in chemical and processing industries
PROVIDES INSTALLATION, INSPECTIONS, CAPITAL REPAIRS AND MODERNIZATION OF ALL TYPES OF STEAM TURBINES AND TURBO-GENERATORS INCLUDING ACCESSORIES

- Pump repair service
- Piston compressor repair
- Fan and blower repair service
- Turbo compressor and feeding pump service
- Repairs of steam turbines
- Gearboxes repair service
- Machine diagnostics
**COMPLEX MACHINERY MAINTENANCE OF TECHNOLOGICAL UNITS AND EQUIPMENT**

- Complex revamping and erection of technological units
- Fabrication of apparatuses, pipelines, steel structures
- Erection of apparatuses, pipelines, steel structures
- Complex maintenance of machinery equipment
- Fabrication and installation of machinery parts
DIVISION ASSEMBLY & ERECTION

| Pipeline systems (pressure and not pressure parts) |
| Auxiliary steel structures including pipeline supports |
| Turn-key project management |
| Complete installation of technological units |
DESIGN, DELIVERY AND INSTALLATION OF TECHNICAL INSULATIONS AND SURFACE PROTECTION

Heat and cold insulations of technological units and distribution systems

Acoustic internal modifications and noise reduction in industrial plants

Turbine enclosures

Silencers

Building jacketing and facades, production of thermal insulation and noise reduction walls and curtains

Production of prefabricated components

Painting of steel structures, technological units and pipelines (fully equipped abrasive and painting boxes)

Abrasive surface cleaning

- Capacity: 126 employees
- Turnover in 2016: 9.5 mil € (20% out of Bilfinger IS Czech turnover)
### SPECIAL ERECTION OF SCAFFOLDING IN COMPLEX TECHNOLOGICAL UNITS IN CHEMICAL AND POWER INDUSTRY

**Design of scaffolding including static calculation**

**Erection and dismantling of scaffolding:**
- system scaffolding LAYHER ALLROUND – 120 000 m²
- tube scaffolding – 40 000 m²

**Special scaffolding structures for chemical and power equipment**

- Capacity: 53 employees (150 including permanent sub-suppliers)
- Turnover in 2016: 9 mil € (18% out of Bilfinger IS Czech turnover)
DIVISION ŠTÚROVO, Slovakia

Fabrication of technological steel structures, industrial frames, modular systems, tanks, silos, flue ducting pipes

Maintenance and repairs of rotating equipment including repairs of actuators drivers, electric motors and their setting, paper mills, screw conveyors, pumps, blenders, ventilators etc.
TECHNICAL SUPPORT

TECHNICAL BACKGROUND FOR SPECIALIZED AND SUPPORT SERVICES

- Non-destructive tests and material testing
- Design and project services, drawing documentation
- Inspections of lifting equipment, non-pressure equipment, boilers and gas equipment
- Welding school including welder testing
- Preparation, performance and project management including Site management
Training Centre was established to train and improve staff in technical professions and safety.

<table>
<thead>
<tr>
<th>TYPES OF TRAININGS</th>
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<tbody>
<tr>
<td>TECHNICAL EDUCATION</td>
<td></td>
</tr>
<tr>
<td>Flanges and typical joints</td>
<td>4 DAYS</td>
</tr>
<tr>
<td>Leakage and pressure tests</td>
<td>2 DAYS</td>
</tr>
<tr>
<td>Apparatuses</td>
<td>2 DAYS</td>
</tr>
<tr>
<td>Rotating equipment</td>
<td>2 DAYS</td>
</tr>
<tr>
<td>Safety</td>
<td>1 DAY</td>
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<table>
<thead>
<tr>
<th>WELDING SCHOOL</th>
<th></th>
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<tbody>
<tr>
<td>Welding courses according to ČSN 05 0705, ČSN EN ISO 9606-1, 2</td>
<td>20 DAYS</td>
</tr>
<tr>
<td>Periodic review and testing</td>
<td>2 DAYS</td>
</tr>
</tbody>
</table>
ISO 9001:2015
SCC P version 2011
OHSAS 18001:2007
ISO 14001:2015
ČSN EN ISO 3834-2:2006
EN 1090-1:2009+A1:2011
AD 2000 Merkblatt
STRUCTURE AND DEVELOPMENT OF REVENUES

REVENUE 2002

- 26% Projects
- 64% Maintenance
- 10% Fabrication

REVENUE 2018

- 55% Projects
- 36% Maintenance
- 9% Fabrication

(out of that 20% ISP)
(out of that 12% ISP)
REVENUE DEVELOPMENT

REVENUES (MIL €)

Bilfinger Industrial Services Czech s.r.o.
STRUCTURE OF STAFF AS OF 2018

- 28% white-collar workers
- 72% blue-collar workers
HSEQ
LTIF | LOST TIME INCIDENT FREQUENCY
**GROUP PROGRAMMES**

**SAFETY WALKS**
- Inspections of sites and workshops planned for each month and performed by:
  - CEO
  - Division Directors
  - Heads of Departments
  - Results discussed in regular HSE Meeting led by HSEQ Manager, follow-up procedures

**SAFETY WORKS**
- Group program for improving safety culture and risk awareness in the Group companies:
  - LMRA – Last Minute Risk Analysis
  - Campaign Tools for Life (focused on personal protective equipment)
  - Self-assessment done in all companies annually

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**GROUP TARGET 2019**

**WE MAKE ZERO HARM WORK**
## SIGNIFICANT CUSTOMERS

### FRAME CONTRACTS
- UNIPETROL RPA, s.r.o.
- SPOLCHEMIE, a.s.
- EPISPOL, a.s.
- AGROFERT HOLDING, a.s.
- SYNTHESIA, a.s.
- LOVOCHEMIE, a.s.
- LINDE GAS, a.s.
- AIR PRODUCTS, spol. s r.o.
- INNO-COMP BOHEMIA, s.r.o.
- SYNTHEROS Kralupy, a.s.
- CB&I Lummus s.r.o.
- ČESKÁ RAFINÉRSKÁ, a.s.

### PROJECTS
- DOOSAN ŠKODA POWER, s.r.o.
- ČEZ, a.s.
- KRONOSPAN ČR, spol. s r.o.
- FNTC Group, spol. s r.o.
- UNITED ENERGY, a.s.
- PRAŽSKÁ TEPLÁRENSKÁ, a.s.
- PRAŽSKÉ SLUŽBY, a.s.
- ŠKODA PRAHA INVEST, s r.o.
- KOVOPROJEKTA BRNO, a.s.
- ZVVZ GROUP, a.s.
- INTECHA, spol. s.r.o.
- SLOVNAFT, a.s.
CONTACT | Bilfinger Industrial Services Czech, s.r.o.

Bilfinger Industrial Services Czech s.r.o.
Václava Řezáče 313
434 01 Most
Česká republika

Tel.: +420 476 456 602
Fax: +420 476 456 603
info.bisczech@bilfinger.com
www.bilfinger.com

Bilfinger Slovensko s.r.o.
Továrenská 1
943 03 Štúrovo
Slovenská republika

Tel.: +421 2 45985205
info.bisslovensko@bilfinger.com
www.is-slovensko.bilfinger.com
THANK YOU FOR YOUR ATTENTION